

COUNTY COMMISSIONERS

65627

FENIMORE VENTURES GROUP INC **

065627 02/06/2020

PO #	DESCRIPTION	AMOUNT
-----	G/L DISTRIBUTION -----	
JANUARY 2020	JANUARY 2020	5,500.00

CHECK TOTAL 5,500.00



Board of County Commissioners
Camden County
P.O. Box 99
Woodbine, Georgia 31569
Pooled Cash Account

SOUTHEASTERN BANK
P.O. BOX 39
WOODBINE, GA 31569

65627

64-584/612

DATE 02/06/2020 065627

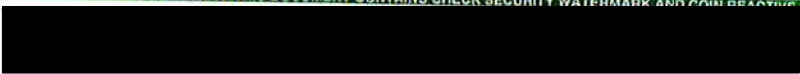
AMOUNT \$*****5,500.00

PAY ----- FIVE THOUSAND FIVE HUNDRED & 00/100 DOLLARS -----

TO THE ORDER OF
** FENIMORE VENTURES GROUP INC **
1005 DAKOTA DRIVE
WOODSTOCK, IL 60098

Nancy A. Gonzalez
VOID AFTER 90 DAYS

THE BACK OF THIS DOCUMENT CONTAINS CHECK SECURITY WATERMARK AND COIN REACTIVE INK



BOARD OF COUNTY COMMISSIONERS

65627

01-54514 ** FENIMORE VENTURES GROUP INC **

065627 02/06/2020

DATE	I.D.	PO #	DESCRIPTION	AMOUNT
01/31/2020	JANUARY 2020	-----	G/L DISTRIBUTION -----	
			JANUARY 2020	5,500.00

CHECK TOTAL 5,500.00



approval in the near future. Receiving such formal certification will allow the Spaceport to aggressively step up its marketing efforts to recruit users to the facility generating significant economic development including well-paid high-tech job opportunities, as well as supporting blue collar and administrative employment.

INVOICE # 002
RATE: MONTHLY

January 20, 2020

Bill To: Camden County Board of Commissioners
PO. Box 99
Woodbine, GA 31569

SUBJ: Spaceport Consulting Invoice – January 2020

100.5-1506-52.1300

Tasks fulfilled, including:

- Draft letter from AST re: progress on DoD security concerns
- Review newly submitted cover application license letter
- Drafted proposed Wash Ops Plan of Action, including suggested advocacy/advisory entities, and key milestones to secure license OK by April 30, 2020
- Coordinated meeting with key officials in Defense Assistant Secretary of Space Policy re: addressing security issues and updating on newly amended license
- Proposed strategy meeting pre-Jan 28 DoD session to ensure maximum effective presentation
- Conference calls with various key Camden officials including updates on ongoing environmental assessment review by FAA, interactions with Naval base, etc.
- Continuous phone updates with Camden leadership as to status of license.
- Call with Deputy Associate Administrator, FAA AST, re: major staff reorganization and impact on licensing initiatives
- Arranging pertinent meetings with Camden and executive agency officials during annual CSF sponsored
- Commercial Space Transportation conference, Jan 29/30
- other tasks as assigned.

Date	Description	Hours	Amount
January 2020	Direct labor	Monthly rate	\$5,500.00
Total Amount of this invoice		\$5,500.00	



Time Period

- Month to month engagement, not to exceed twelve months without review

Payment

- Monthly retainer of \$5500 payable within net 10 days
- Both parties can terminate with 30 days written notice
- Make check(s) payable to FVI Group c/o Greg Ammirati



Statement of Work
FVI Group
January 2020 Invoice
Proprietary and Confidential

Background

FVI Group, with a diverse range of expertise in Sales, Marketing Communications, Strategic Consulting, Washington Operations, including the emerging commercial launch sector (Mr. Greg Ammirati, CEO, FVI Group, was former Vice President for Global Sales, Vector Launch Company) is retained by Spaceport Camden to perform general consulting services related to FAA licensing.

As Camden Spaceport states on its web site, “The Camden County site can support the integration, test and launch operations of several vertical launch systems. The ready support of multiple launch operators on this site provides flexibility for a rapid succession of launches. The site, previously owned by Thiokol Chemical Corporation, was the former testing facility where the world’s most powerful rocket motor was test fired in the 1960’s.

Located on the Atlantic Ocean and surrounded by a large undeveloped buffer zone, this location provides a nearly unrestricted launch range for the launch of spacecraft to a wide range of orbits. With a range of launch azimuths five times that of the proposed Texas site, Camden County provides direct access to an orbital inclination range as large as any launch site in the United States. Orbital inclinations between 31° and 58° can be reached without the addition of costly propulsive maneuvers to change the orbital plane. Southerly Location and Favorable Launch Azimuths Enable More Payload to Orbit Launches from Camden County have the capability to fly due east, maximizing the velocity boost from the rotation of the earth ...”

Camden offers unique national security and commercial advantages, especially for small vertically deployed rockets from the mid-Atlantic coast – situated midway between Wallops Space Flight facility and the Kennedy Space Center.

Camden Spaceport has submitted all the requisite documents to address the FAA AST’s requirements for an environmental assessment, including convening public hearings, Coast Guard coordination as well as addressing other conditions for granting a license to the formal establishment of the Spaceport. It is currently awaiting final approval from the FAA.

Spaceport leadership fully understand that the granting of a spaceport license does not pre-judge the granting of licensing for a specific launch. The latter burden rests with the individual user applicants who are responsible for submitting the necessary documentation and supporting technical analyses to the FAA pursuant to obtaining permission to launch from Camden.

FVI Group, whose team has expertise with the policies and regulations governing the FAA AST’s issuance of spaceport licenses, has been engaged to support efforts by the Camden Spaceport leadership to educate appropriate key policymakers with the goal of achieving a final licensing



licensing approval in the near future. Receiving such formal certification will allow the Spaceport to aggressively step up its marketing efforts to recruit users to the facility generating significant economic development including well-paid high-tech job opportunities, as well as supporting blue collar and administrative employment.

Tasking

January 20, 2020

ATTN: Greg Ammirati
FVI Group

SUBJ: Invoice for January 2020

- Tasks fulfilled, including
- Draft letter from AST re: progress on DoD security concerns
 - Review newly submitted cover application license letter
 - Drafted proposed Wash Ops Plan of Action, including suggested advocacy/advisory entities, and key milestones to secure license OK by April 30, 2020
 - Coordinated meeting with key officials in Defense Assistant Secretary of Space Policy re: addressing security issues and updating on newly amended license
 - Proposed strategy meeting pre-Jan 28 DoD session to ensure maximum effective presentation
 - Conference calls with various key Camden officials including updates on ongoing environmental assessment review by FAA, interactions with Naval base, etc.
 - Continuous phone updates with Camden leadership as to status of license.
 - Call with Deputy Associate Administrator, FAA AST, re: major staff reorganization and impact on licensing initiatives
 - Arranging pertinent meetings with Camden and executive agency officials during annual CSF sponsored Commercial Space Transportation conference, Jan 29/30
 - other tasks as assigned.

1.	Direct labor	Period	Monthly rate
		January 2020	\$5,500.00
	Other direct costs	n/a	

Total Amount of this invoice	\$5,500.00
------------------------------	------------

Total authorized amount \$5,500.00

100.5-1506-53.1300



Time Period

- Month to month engagement, not to exceed twelve months without reiew

Payment

- Monthly retainer of \$5500 payable within net 10 days
- Both parties can terminate with 30 days written notice