

Camden County Government
PO Box 99
Woodbine, GA 31569
Attn: Steve Howard, County Administrator

THIS ENGAGEMENT LETTER, is entered into this 21st day of December 2017 by and between Camden County Government, hereinafter "**Camden County**" and Joe Tanner & Associates, 50 Hurt Plaza, Suite 930, Atlanta, GA 30303, hereinafter "**JTA.**"

In this matter, consulting services shall be rendered on behalf of Camden County with respect to the following:

SCOPE OF WORK:

- Interact with appropriate state agencies, legislative branch, and executive branch working toward the development of a private spaceport in Camden County, Georgia.
- Provide consultation on environmental and economic development related to issues.

It is hereby agreed that JTA will represent Camden County and be compensated in this matter as follows:

- A monthly retainer of ~~four~~ ^{Three} thousand ~~dollars~~ ^{Five Hundred \$3,500} to perform services described in the scope of work above.
- The fee for services shall include all other customary and incidental expenses. Mileage, meals and overnight accommodations away from the metro Atlanta area, shall be reimbursed monthly, subject to preapproval by Camden County.

Either Camden County or Joe Tanner & Associates may terminate this Agreement at any time without cause upon thirty (30) days prior written notice to the other party.

On behalf of Joe Tanner & Associates, we look forward to working with you.

Joe Tanner & Associates

Jerry L. Keen
President & CEO

Camden County Government

Steve Howard
County Administrator

Joe Tanner & Associates

THIS AGREEMENT is entered into this 1st day of June, 2022, by and between Camden County, Georgia, hereinafter "the County," and Joe Tanner and Associates, hereinafter "JTA."

WITNESSETH

WHEREAS the County and JTA have entered into an agreement pursuant to which JTA will render to the County consultative and support services,

WHEREAS the County and JTA desire to reduce their Agreement relating thereto to writing,

NOW, THEREFORE, in consideration of the mutual promises contained herein, the parties agree as follows:

1. Subject to the terms and conditions of this Agreement, the County engages Joe Tanner & Associates, 340 Lake Oconee Parkway, Suite 102, Greensboro, GA 3042, to aid and counsel with the County with respect to the following scope of services:
 - a. Represent the County at the state legislature by monitoring all legislation that would impact the County or its agencies. Report any activity occurring on that legislation.
 - b. Represent the County to all state agencies that may issue regulatory or statutory guidelines that would impact the County
 - c. Be available to the County for any representation that they may need in any other statewide matters.
2. This agreement shall commence on the 1st of June, 2022. The County agrees to pay JTA for services rendered under this Agreement a fee of \$3,500 per month starting June 1, 2022 through May 31, 2023. JTA shall send invoices to the County monthly, and payment shall be due within 15 days of receipt by the County. This agreement automatically renews June 1, 2023, and may then be terminated by either party at any time without cause upon thirty (30) days prior written notice to the other party.
3. JTA represents that it will be in compliance at the time the service is rendered with all Georgia and other laws and regulations necessary for JTA to actively represent the County's interests in Georgia.

IN WITNESS WHEREOF, the parties have hereunder set their hand and seal by and through their duly authorized officer or agent the day and year first written.

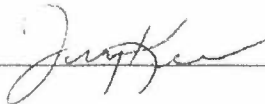
By: _____

Client Signature and Title: _____

Gary A. Blount, chairman

Date: May 17, 2022

By:

Joe Tanner & Associates: 

Date: 5-10-2022